

AL MARKAZ  
المركز





AL MARKAZ  
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LAW FIRM  
للشؤون القانونية

Commitment • Excellence • Innovation

# Content

A Message from  
the Management

Our Vision, Our Core Values

Our Mission

Our Firm

## Practice Areas

Corporate and M&A

Litigation

Arbitration & Dispute  
Resolution

Corporate Governance

Banking and Finance

Islamic Finance

Construction

Employment

Energy

Power

Renewables

Oil and Gas

Intellectual Property

Aviation

Real-Estate

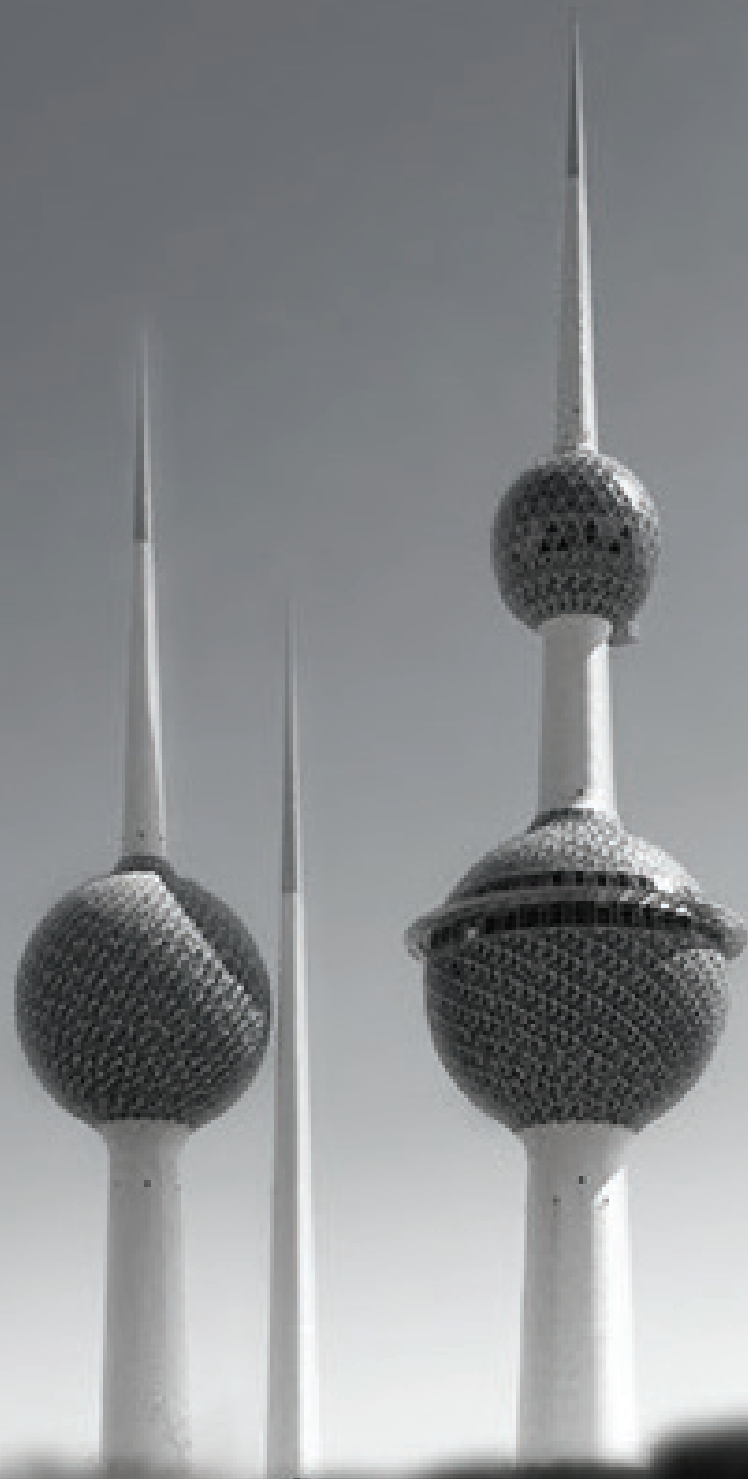
Our Team

Biographies

Our Global Reach

Global Recognition

Our Clients



## A Message from the Management



Over the years, our law firm has grown to be a prominent corporate law firm in the State of Kuwait. As an owner, I ask myself how we got this far and the answer always revolves around the purpose of our existence: We want to make a difference.

We develop innovative solutions by incorporating complex legal and commercial techniques that lead the industry. Our clients come to us knowing that we make it happen, investing time and effort in

realizing their aspirations. We add value to everything we do through going the extra mile to ensure the maximization of clients' returns.

Our team of lawyers forms a pool of strategic thinkers with substantial expertise in the common law and civil law areas, combined with more than half a century of experience in legal practice and traditions in the State of Kuwait. Al Markaz is globally minded and strives to exceed all client expectations in terms of the quality of our work and our responsiveness.

***Fawwaz Abd-Allah Al Saeed***  
***Managing Partner***



## Our Vision

To combine our extensive legal expertise with exceptional service to create successful partnerships that yield utmost value for our clients and our society.

## Our Core Values

Our core values are entirely focused on our journey towards achieving client satisfaction and legal excellence for our clients and their business.

**Integrity:** providing commitment and ensuring transparency in all our dealings.

**Excellence:** striving for the highest quality, value and professionalism in our work.

**Teamwork:** encouraging a collaborative approach among our staff.

**Loyalty:** maintaining long-term relationships and partnerships internally and externally.

**Accountability:** applying high levels of ethical standards throughout the firm.

**Innovation:** developing solutions by incorporating complex legal and commercial techniques that lead the industry.



## Our Mission

Our mission defines what we do and is considered the basis of our practice:

- To be the center of excellence by providing premium professional and innovative legal solutions;
- To implement sustainable business practices in every possible way;
- To collaborate with our clients to form driving forces toward a regenerative economy, and
- To provide full protection and maximum level of returns to our clients.



## Our Firm

Nestled in the business hub of Kuwait City, Al Markaz Law Firm is a leading firm recognized for its elite team of highly experienced, multi-lingual international and local attorneys. Our ability to combine significant global knowledge and standards whilst providing well-rounded innovative legal solutions to our clients in key practice areas is undisputed.

Founded in 1983 by Mr. Fawwaz Abd-Allah Al Saeed, a prominent attorney and former President of Kuwait Bar Association, Al Markaz Law Firm has experienced exponential growth since its inception, partnering with an extensive client base of blue chip Kuwaiti and foreign corporations.

Our clients include large publicly held corporations, investment banks, brokerage firms, investment funds, private equity firms, institutional investors, oil and gas companies, construction and real estate companies. We also have a proud history of conducting complex litigation matters in the areas of both traditional court proceedings and arbitration.

Al Markaz Law Firm has witnessed the transition of the Gulf region to a centre of commerce, finance and investment. We understand the challenges clients face with cross-border transactions and globalization and therefore have a strong network of affiliated firms in the globally allowing us to offer premium legal services in other jurisdiction.





# Practice Areas

# Corporate and M&A

From the very inception of an idea, to the assessment of its viability, all the way to its execution and closing, our team is there every step of the way. It is our business to understand your corporate and commercial needs, with a focus on realizing their maximum value.

Our Corporate Advisory team consists of some of the most talented and sought-after corporate lawyers in Kuwait, with a proven ability to solve the most complex corporate issues. Al Markaz acts as a trusted firm and confidant to several of the largest public and private companies in Kuwait in relation to:

- Acting on the full range of mergers & acquisitions transactions, including public and private transactions, share and asset sales, joint ventures, IPO right issues, takeovers and asset spin offs;
- Legal due diligence on the buyer and seller sides;
- Establishment of corporate and other investment entities such as partnerships and trusts;
- Advice on general and industry specific rules and regulations;
- Advice on ongoing compliance with stock exchange listing rules and related regulatory instruments;
- Advice on risk and stock portfolio management;
- Advice on all taxation aspects in Kuwait;
- General commercial matters such as franchising, service and consultancy agreements as well as agency arrangements and outsourcing;
- Property transactions;
- Telecom regulation,
- Maritime Law.





# LAWSUIT

## Litigation

Our team aims to offer the best legal protection to our client. We examine the issue from all angles using different perspectives in order to provide the best possible solution, be it formulating a settlement or vigorously litigating the action in court, bearing in mind the time and costs involved for the client.

In addition, we have a proud history of conducting complex litigation matters in the areas of both traditional court proceedings and arbitration such as:

- Proceedings before Courts of First Instance and Appeal;
- Proceedings before the Supreme Court of Kuwait;
- Corporate and commercial litigation;
- Complex construction disputes;
- Administrative litigation;
- Capital Markets Tribunal
- Alternative dispute resolution; including arbitration and mediation, and
- Litigation support in relation to proceedings in foreign jurisdictions.



## Arbitration & Dispute Resolution

Al Markaz is widely recognized for handling international and domestic dispute resolutions for clients in a number of areas and industries. We specialize in:

- Arbitration in the Kuwait Arbitration Court;
- Mediation and Alternative Dispute Resolution by negotiation and agreement;
- Arbitration undertaken before the London Court of International Arbitration, International Chamber of Commerce (ICC), and
- International Court of Arbitration and Cairo Regional Center for International Commercial Arbitration (CRCICA).

A close-up photograph of several people in business attire sitting around a table. Their hands are visible, some holding pens and others resting on white documents. The scene is brightly lit, suggesting a professional meeting or conference.

## Corporate Governance

With the introduction of the new regulations that aim to improve transparency and to protect shareholders implementation of sound corporate governance structures has become crucial to the vitality of many businesses. Our team regularly advises CEOs, senior executives, officers, managers, as well as members of the board of directors and their independent committees on their duties, liabilities and obligations under local laws and regulations in relation to corporate compliance and accountability.

In order to ensure that our clients are up-to-date with the evolving trends and best practices for corporate governance, our team of experts advise on the implementation of new governance laws, rules and regulations, board structures and compositions, disclosure issues, audit compliance, as well as advising on ways and means to avoid civil, administrative or criminal investigations resulting from any corporate governance oversight. We also tailor our advice to specific corporate transactions including but not limited to restructurings, securities offerings and mergers and acquisitions.



## Banking and Finance

Unprecedented instability in the global financial system has exposed market participants to extraordinary risk and uncertainty. Changes in the financial and regulatory landscape have altered the way business is conducted and are affecting legal arrangements. Our strategy to tackling these issues involves keeping up-to-date with the latest developments in practice across the globe and adapting to this new environment is key to achieving business objectives, from which we may predict the changes in the market direction/trend. Our practice includes:

- All inter and intra bank financing transactions including bond and debenture issues,
- Lending transactions,
- Secured and unsecured international loan agreements,
- Cross-border finance transactions, and
- Corporate and debt restructuring.



## Islamic Finance

Our lawyers have advised leading Islamic and conventional financial institutions, as lenders and issuers/borrowers on Islamic financing products and techniques for over 30 years.

We combine our in-depth market knowledge and insight with our expertise in Islamic legal principles, structures and techniques to orchestrate the most appropriate solutions in accordance with the principles and values of Islamic law.

Al Markaz specializes in:

- Different Islamic financial partnership and sale structures such as the Murabaha, Musharaka, Ijara, Wakala, Musawama, Bai'Mu'ajjal, Istisna', Muqawala and Tawarruq;
- Lease arrangements with sale and purchase options;
- Conditional sale contracts;
- Project finance;
- Long and short term debt packages;
- The grant of different kinds of security by borrowers, and
- Insolvency and protection of creditor rights.

A tall, modern building is under construction, with several cranes visible against a clear blue sky. The building's facade is a mix of concrete and glass, and it has many windows. The image is partially obscured by a brown overlay on the right side.

# Construction

Our Construction practice entails helping contractors, corporations, investors and other clients to deliver major infrastructure and development projects.

We work on identifying and addressing the issues and risks arising out of construction contracts, where-by our industry-focused knowledge is necessary to ensure a detailed understanding of their nature.

Our legal practice in Construction includes, without limitation:

- EPC contracts;
- BOT and PPP projects;
- Procurement management;
- Tender management;
- Probity issues;
- Traditional turnkey and other construction contracts and associated sub-contracting arrangements;
- Project management agreements;
- Insurance arrangements applying to construction projects;
- Construction associated services contracts, and
- Construction dispute resolution.





## Employment

Our multidisciplinary team draws on years of experience in advising employers about contentious and non-contentious issues surrounding employment and offers practical, commercial and equitable solutions to the most complex employment- and benefits-related issues facing our clients. We advise our clients in light of the current need to attract, retain and manage the right people, and to develop and create a best-practices procedures and fair-workplace standards. Our work covers a broad spectrum of employment issues including those relating to litigation, general & strategic employment and HR advisory board reorganisations and executive remuneration schemes. With many of our clients expanding their global reach, their workplace grows in complexity and so do their HR and employment issues. Accordingly, we ensure that our advice and solutions address all local, cross-border and strategic aspects of the matter at hand.

# Energy

Our team has a strong reputation for providing commercially focused advice to all key stakeholders involved in major energy, power and infrastructure projects, including project sponsors/lenders, contractors, investors, suppliers and property developers, on matters relating to power and utilities (including IWPPs), transmission and distribution, carbon capture and storage, oil & gas (up, mid and downstream and LNG), and renewable energy. Our thorough understanding of the energy sector and the commercial, strategic, technical, geographical and political issues and risks at all phases of the project, allows us to assist our clients in navigating the legal framework, mitigating these risks and overcoming any regulatory obstacles.

We work to realize our clients' objectives and goals and maximize the potential of their ideas and technology that shape the energy sector and ultimately influence the long-term economic prosperity. Our advice covers the entire lifecycle of the project, from the pre-qualification stage, the consenting and planning process to developing the optimal contractual arrangements covering the construction, financing, operation, maintenance of the project and ultimately their transfer, sale, refinancing, and restructuring as applicable. In addition, we provide comprehensive advice on a broad range of matters including energy and environmental disputes, issues of regulatory and compliances mergers and acquisitions, and capital raisings.





## Power

Al Markaz has unrivalled expertise in relation to advising on all aspects of power generation and natural resources and the legal and regulatory frameworks in the power sector. We excel at providing our clients with a broad range of commercially focused, timely legal solutions in relation to bidding for projects, including the establishment of consortia and joint venture arrangements, the construction and operation of power stations, extraction and refining facilities, and transport of materials. This includes but is not limited to advising on licensing and setting up generating projects and distribution systems, power purchase agreements, and fuel supply agreements using our significant experience in the areas of energy finance, construction, competition, environment, employment and dispute resolution.

# Renewables

As the Kuwaiti government is currently seeking to reduce the reliance on conventional energy supplies, Kuwait is now entering into a new era of green generation. Our team of specialists includes former in-house counsels in major multinational energy companies in the world's leading energy-producing countries, enabling us to provide our clients with significant practical experience and local knowledge that supports them in delivering renewable energy projects. Our role ranges from the provision of advice during the tendering processes, the commercialization and development of green technologies, power purchase agreements, as well as issues of PPP, foreign direct investment and environmental laws to the establishment of corporate structures for the purposes of securing funding for renewable and alternative energy projects worldwide.

Our team is committed to helping our clients keep pace with market and regulatory developments and push the boundaries of both technological and geographical advancement, while managing commercial, legal, regulatory and environmental risks, protecting our clients' interests and realizing their goals. We combine our high quality legal advice with our strength in multiple disciplines to give comprehensive legal advice on matters of project finance and development including planning, operation, maintenance and supply, construction and procurement, ownership structures and mergers and acquisitions of renewable energy assets.





## Oil and Gas

Kuwait has one of the largest proven reserves of crude oil in the world and is among the world's largest oil producers. As such, Kuwait's economy is heavily dependent on the oil sector, which accounts for over half of gross domestic output.

Al Markaz provides pioneering advice on the entire lifecycle of energy assets, from the consenting and planning process, through to the construction, financing, operation, maintenance and ultimately their refinancing or sale.

Our work includes advising sellers and buyers (on M&A transactions), project sponsors, corporations, financially active/passive investors, suppliers, manufacturers, governments and debt funders (including banks, bond arrangers, ECAs, DFIs and multilaterals) on energy transactions globally.



## Intellectual Property

From trademarks, designs and patents registration to litigation and enforcement procedures Al Markaz offers a full range of services in respect to intellectual property, as we understand the value of intangible assets, ideas, designs and techniques and the importance of protecting them. We understand the commercial issues and pressures which arise from IP disputes or related negotiations, and provide innovative and strategic solutions to deal with them.

These include:

- Trademarks;
- Patents;
- Copyrights;
- Design Rights;
- Intellectual Property including licensing agreements and registration services
- Confidential Information Protection, and
- Intellectual Property Litigation.

# Aviation

In light of the recent challenges faced by the aviation industry such as increased complex regulatory requirements and the limitations on available finance, our team draws on specialist knowledge from all practice areas, including corporate and asset finance, competition, dispute resolution, capital markets, tax and insurance to provide our clients with innovative solutions and well-rounded, comprehensive advice composed of legal, cross-border and technical knowledge and expertise that enables them to operate efficiently and grow in the dynamic aviation industry.

Our cross-disciplinary approach and extensive industry knowledge put us in a unique position to effectively advise airlines, airports, and air finance providers, in relation to local and international regulatory regimes and treaties, joint ventures, mergers and acquisitions, asset-based financing, selling, purchasing and leasing aircraft and equipment, insurance, reinsurance risk and crisis management, in addition to commercial and government contracts, and litigation and dispute resolution.





## Real-Estate

With the rise of real-estate projects inside and outside of Kuwait, our team offers deep insights and expert guidance into the challenges faced by Owners and real estate developers, occupiers, investors and borrowers, on all types and stages of real estate transactions, giving businesses a thorough picture of what to expect and how to be prepared for it. Accordingly, we provide clients with integrated legal services all through the phases of their project to ensure smooth operations, including but not limited to real estate finance, dispute resolution, acquisition, construction and development. We are also recognized for effectively getting the deal done and offering innovative commercially focused assistance to any real estate project, whether private or public.

Our client base comprises a broad range of property developers, lenders, investment managers & investors, landlords and tenants to name a few. We advise on:

- Conventional and Islamic Real Estate Financing
- Joint ventures
- Mergers and acquisitions of real estate based businesses
- Restructurings and workouts of troubled loans
- Project developments
- Commercial and residential leases
- Litigation and dispute resolution
- Construction





## Our Team

Our greatest asset of all is our talented, dedicated and highly experienced team of attorneys, hand-picked from around the globe. Our diversity and experience as a tool adds tremendous value to our work. Our team acts as trusted advisors for our clients because of the deep market understanding and the ability to conceptualize plans and solutions which is legally and commercially advantageous.

Our multi-lingual team possesses a combination of considerable common and civil law expertise combined with more than half a century of experience in legal practices and traditions in Kuwait and across borders.



# Biographies



**Fawwaz Al-Saeed**  
**Managing Partner**  
**alsaeed@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Fawwaz Al-Saeed is a highly reputed Kuwaiti attorney. He founded Al Markaz Law Firm in 1983 and currently oversees the operations of the firm's departments, as well as assists many of Kuwait's leading financial institutions and corporations in various matters and aspects of the law. He emphasizes his practice in corporate consultancy and commercial litigation, with a special emphasis on cases that involve the application of commercial law, corporate law, banking and Islamic finance. Mr. Al Saeed holds over 30 years of experience and has extensive experience in commercial transactions, alternative dispute resolution, and court proceedings before the highest courts of Kuwait. In 1997, Mr. Al Saeed was granted high professional recognition when elected as the President of Kuwait Bar Association, a position which he held for two successive yearly terms.

**Languages:**

Arabic and English

**Professional Association and Memberships:**

President of the Kuwaiti Bar Association (1997)

**Admission:**

Kuwait Supreme Court

**Education:**

Kuwait University (LL.B) (1982)

# Our Litigation Team





**Bakker Alenezi**  
**Partner**  
**bakker@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Alenezi is a partner in the Litigation department at Al Markaz. In his career to date, he has focused on developing his practice in the areas of civil & administrative litigation. He graduated from Cairo University in 2000, following which he moved to Kuwait to practice law in his chosen fields of specialism with various blue chip corporate law firms.

**Languages:**

Arabic

**Professional Association and Memberships:**

Kuwait Bar Association

**Education:**

Cairo University (LL.B) (1999)



**Qutaiba Al Saeed**  
**Head of Litigation**  
**Qutayba@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Saeed is the Head of the firm's Litigation department. He emphasizes his practice in general and commercial litigation, handling disputes involving civil, corporate, administrative and commercial laws. He joined Al Markaz in October 2011.

**Languages:**

Arabic

**Professional Association and Memberships:**

Kuwait Bar Association

**Education:**

Munufeya University



**Ismail Megally**  
**Senior Associate**  
**ismail@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Megally joined Al Markaz in September 2006 and is a senior associate in the firm's Litigation department. Mr. Megally litigates and advises on a broad range of matters including general and commercial litigation, and has acted in a number of complex and high-profile cases that involve the application of international trade law, corporate law, administrative law, real estate law, construction law, and capital market regulations. He has extensive experience and expertise in corporate restructuring. Mr. Megally holds over 20 years of PQE between Egypt and Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Cairo University (LL.B) (1983)



**Khalil Abdel Hameed**  
**Senior Associate**  
**Khalil@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Abdel Hameed joined Al Markaz in June 2010 and is a senior associate in the firm's Litigation department. He holds more than 20 years of PQE between Egypt and Kuwait and emphasizes his professional practice in general and commercial litigation which mainly involve matters of international trade law, administrative law, corporate law, civil law, alternative dispute resolution, taxation and labor law. Additionally, Mr. Abdel Hameed has vast experience litigating compensation cases, and has built a strong reputation handling cases of alternative dispute resolution and cases before the Constitutional Courts.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Mansoura University (LL.B) (1987)



**Faisal El Saeed**  
**Attorney**  
**faisal@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Saeed has joined Al Markaz in June 2012. He is an attorney in the firm's Litigation department. Mr. Al Saeed holds more than 8 years of PQE in legal practice. He emphasizes his professional practice in general litigation and commercial litigation which mainly includes the application of international trade law, administrative law, corporate law, civil law, criminal law, real estate, alternative dispute resolution, taxation and labor law. Mr. Faisal has developed an extensive experience in compensations cases alternative dispute resolution and cases before the Constitutional Courts.

**Languages:**

Arabic and English

**Professional Association and Memberships:**

Kuwait Bar Association

**Education:**

Zagazig University (LL.B) (2007)



**Saleh Al Zafiri**  
**Attorney**  
**saleh@markazlaw.com**  
**Tel:+965 22 46 4640**

Mr. Saleh joined Al Markaz in April 2006. He is an Attorney in the Firm's Litigation Department. Mr. Saleh holds more than 20 years of PQE in legal practice. He emphasizes his professional practice in General and Commercial Litigation, which mainly includes the application of Administrative Law, Corporate Law, Civil Law, Criminal Law, Alternative Dispute Resolution, Taxation and Labor Law. Mr. Saleh has extensive experience in alternative dispute resolution and Commercial cases before all types of Courts.

**Languages:**

Arabic.

**Admissions:**

Kuwait Bar Association

**Education:**

Kuwait University (LL.B) (1992)



**Hassan ElSayed Mohammed**  
**Associate**  
**info@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Mohammed joined Al Markaz in September 2015 and is an associate in the firm's Litigation department. He focuses his practice in commercial, civil and administrative litigation, with a particular emphasis on matters of corporate law, employment law, as well as civil and commercial procedures. Mr. Mohammed has significant experience in handling and resolving commercial and employment disputes, and cases of wrongful termination. He holds over 28 years of experience of PQE between Kuwait and Egypt.

**Languages:**

Arabic

**Professional Associations and Memberships:**

Egyptian Bar Association

**Education:**

Mansoura University (LL.B) (1986)



**Muaz Al Yahia**  
**Attorney**  
**moaath@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Yahia joined Al Markaz in April 2008 and is an attorney in the firm's Litigation department. Mr. Al Yahia's practice covers a wide range of areas including general and commercial litigation, with an emphasis on international trade law, corporate law, civil proceedings and capital markets. He has wide experience through handling cases on corporate misdemeanors, and cases involving capital market laws and regulations. Mr. Al Yahia holds over 6 years of PQE in Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Kuwaiti Bar Association

**Education:**

Sharjah University (LL.B) (2007)





**Mohammed Ezz El-Din**  
**Senior Associate**  
**mohamedezz@markazlaw.com**  
**Tel.: +965 22 46 4640**

Mr. Ezz El-Din joined Al Markaz on May 2013 and is a senior associate in the firm's Litigation department. Mr. Ezz El-Din emphasizes his practice in general and commercial litigation, handling cases involving international trade law, corporate law, administrative law and civil proceedings. He has particular experience advising and assisting clients in cases of unlawful dismissal complaints, unlawful termination of labor contracts, debt settlements between companies, and alternative dispute resolution. Mr. Ezz El-Din holds over 30 years of PQE between Egypt and Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

Arab Lawyers Union

Amnesty International

Arab Union of International Arbitration

**Education:**

Cairo University (LL.B) (1983)



**Thamer Mishal Al Saeed**  
**Attorney**  
**thamer@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Saeed is an attorney in the firm's Litigation department. He emphasizes his practice in the general and commercial litigation which mainly include civil, corporate and commercial disputes. He joined Al Markaz in February 2014.

**Languages:**

Arabic and English

**Professional Association and Memberships:**

Kuwaiti Bar Association

**Education:**

Zagazig University , Egypt (LL.B) (2013)



**Hassan Salman**  
**Associate**  
**hassansalman@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Salman joined Al Markaz in January 2015 and is an associate in the firm's Litigation department. Mr. Hassan emphasizes his practice in general and commercial litigation including disputes on matters of corporate law, administrative law, penal law and civil proceedings. He has extensive experience in unlawful termination of lease contracts, misdemeanor cases and civil law cases. Mr. Salman holds over 24 years of PQE between Egypt and Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Cairo University (LL.B) (1990)



**Sultan Al Khannah**  
**Attorney**  
**alkhannahs@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Khannah has joined Al Markaz in December 2006 and is an attorney in the firm's Litigation department. Mr. Al Khannah emphasizes his practice in general and commercial litigation, handling cases that involve international trade law and corporate law.

**Languages:**

Arabic and English

**Professional Association and Memberships:**

Kuwait Bar Association

Arab Lawyers Union (U.S.A)

**Education:**

Washington D.C. University (LL.M in International Commercial Law and International Contracts) (2010)

Kuwait University (LL.B) (2006)



**Mr. Ahmed Farag**  
**Associate**  
**ahmed.farg@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Farag joined Al Markaz in October 2014 and is an associate in the firm's Litigation department. Mr. Farag emphasizes his practice in general and commercial litigation, handling cases involving corporate law, administrative law, penal law, labor law and civil proceedings. He has 12 years of PQE experience in labor cases, commercial cases and unlawful termination of lease contracts, which he has developed in both Egypt and Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Cairo University (LL.B) (1999)



**Mr. Abdel Rahman Kareem**  
**Associate**  
**akareem@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Kareem joined Al Markaz in September 2014 and is an associate in the firm's Litigation department. He emphasizes his practice in general and commercial litigation and arbitration, handling cases involving corporate law, labor law and civil proceedings. He has extensive experience in alternative dispute resolution, wrongful termination of contracts and labor disputes. Mr. Kareem holds over 11 years of PQE between Egypt and Kuwait.

**Languages:**

Arabic and English

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Zagazig University (LL.B) (2003)



**Mohammed Ata Abdullateef**  
**Associate**  
**mohamd.ata@markazlaw.com**  
**Tel: +965 66 21 4677**

Mr. Abdullateef joined Al Markaz in September 2015 and is an associate in the firm's Litigation department. He has significant experience in commercial and civil litigation as well as in family and criminal issues. He handles cases involving corporate law , commercial law , alternative dispute resolution and labor law.

**Languages:**

Arabic.

**Admissions:**

Egypt Bar Association.

**Education:**

LLB Law – Ain Shams University (1998).



**Mohammed Abdelhameed AlSharqawy**  
**Associate**  
**m.elsharkawy@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Sharqawy joined Al Markaz in January 2016 and is an associate in the firm's Litigation department. He has significant experience in commercial and civil litigation. He handles cases involving corporate law , commercial law , alternative dispute resolution and labor law. He has extensive experience in commercial and labor disputes . Mr. Al Sharqawy holds over 25 years of PQE between Egypt and Kuwait.

**Languages:; exchange companies daily transactions**

Arabic.

**Admissions:**

Court of Appeal and Court of Administration

**Education:**

LLB Law – Cairo University (1990).

Higher Education in Criminal Law.

# Our Corporate Advisory Team





**Ayman Helmy Nada**  
**Partner**  
**Head of Corporate Advisory**  
**aymannada@markazlaw.com**  
**Tel: +965 2246-4640**

Mr. Ayman Nada is a partner and Head of Al Markaz Corporate Advisory department. Prior to joining the firm in 2008, he developed his extensive legal expertise by working in a globally leading EPC company and a state-owned natural gas company in Egypt, gaining a wealth of experience in the legal and financial practice that surrounds the respective fields. Mr. Nada has been involved in numerous cross-border transactions, and focuses his practice in corporate and commercial law, construction law, mergers & acquisitions, Islamic finance, debt restructuring, oil and gas law, portfolios, joint ventures, project finance, securitization and Kuwait Stock Exchange (K.S.E).

**Languages:**

Arabic and English

**Professional Associations and Memberships:**

Egyptian (Bar 1997).

Egyptian Court of Appeal (2006).

**Education:**

Professional Program (CLAC): Contractual and Legal Matters in Construction Industry, AUC (2006).

LL.B, Faculty of Law, Cairo University – 1995



**Nazih Abdul Hameed**  
**Senior Associate**  
**nazih@markazlaw.com**  
**Tel: +965 2246-4640**

Mr. Hameed is a senior associate in the firm's Corporate Advisory department. He joined Al Markaz Law Firm in January 2010. Mr. Hameed is an English qualified barrister. He emphasizes his practice in the areas of corporate and commercial law, mergers & acquisitions, banking and finance, portfolios, intellectual property, arbitration and general consultancy. Mr. Hameed holds over 18 years of PQE between UK and Kuwait.

**Languages:**

English, French and Arabic

**Professional Associations and Memberships:**

Middle Temple UK

Law Society Kuwait

**Education:**

LLB (Hons) University of Wolverhampton UK

BPP Law School (Bar Course)

Holborn College of Law (New York Law)



**Ahmed Al Sherif**  
**Senior Associate**  
**ashearif@markazlaw.com**  
**Tel: +965 22 46 4640**

Mr. Al Sherif joined Al Markaz in September 2011 and is a senior associate in the firm's Corporate Advisory department. He emphasizes his practice in civil, corporate and commercial legal consultancy, and has advised and represented numerous companies in matters involving capital markets law, civil law, corporate law, international trade law, real estate and property law, construction law, administrative law, intellectual property, and taxation law. He has unrivaled experience in companies and projects' restructuring, mergers and acquisitions, securities transactions and Sharia complaint finance structures and agreements. Mr. Al Sherif holds over 22 years of PQE between Egypt and Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

Arab Lawyers Union

**Education:**

Tanta University (LL.B) (1990)



**Mohammed Ramadan**  
**Senior Associate**  
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Mr. Ramadan joined Al Markaz in September 2006 and is a senior associate in the firm's Corporate Advisory department. He has exceptional and unmatched expertise in company incorporation, mergers and acquisitions, securities transactions, Islamic finance and due diligence. Mr. Ramadan emphasizes his practice in civil, corporate and commercial legal consultancy and procedures, and has extensive experience handling cases in a wide variety of areas, with a special emphasis on civil law, corporate law, international trade law, administrative law, securitization, intellectual property law and labor law. Mr. Ramadan holds over 18 years of PQE between Egypt and Kuwait.

**Languages:**

Arabic

**Professional Association and Memberships:**

Egyptian bar Association

Arbitration Center of Faculty of Law – Ain Shams University

**Education:**

Cairo University (LL.B) (1996)



**Bishr Alboukai**  
**Senior Associate**  
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Mr. Alboukai is a senior associate in the firm's Corporate Advisory department. He has significant experience representing foreign and domestic corporations in local & international arbitration cases, engineering and construction disputes, and matters in connection with commercial & corporate law, securitization, investment, mergers and acquisitions, debt restructure, Murabaha, Islamic finance law and agency law. Prior to joining Al Markaz in June 2012, Mr. Alboukai worked for more than 7 years for another leading law firm in Kuwait.

**Languages:**

Arabic and English

**Professional Associations and Memberships:**

Syrian Bar Association

**Education:**

LLM in Islamic Finance, Kuwait University, Kuwait (2010).

Practice Diploma in International Arbitration Law - College of Law of England and Wales (2007).

Damascus University, Syria (LL.B) (2002).



**Nikky O Samuel**  
**Associate**  
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Ms. Samuel is a British-trained associate in the firm's Corporate Advisory department. She emphasizes her practice in the areas of corporate and commercial law, employment law, agency, franchising, mergers & acquisitions, and construction. Prior to joining Al Markaz in April 2012, she worked in both the public and private sectors in Europe and Africa.

**Languages:**

English

**Education:**

University of Wales, Aberystwyth, 2009

LLM, International Trade Law

Abuja Law School, 2007

Law Practice Certificate

University of Wolverhampton, 2005

LLB (Law Degree Hon)





**Celeste Altamiranda**  
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Ms. Altamiranda is an associate in the firm's Corporate Advisory department. She joined Al Markaz in January 2013. Ms. Altamiranda emphasizes her practice in civil, corporate and commercial legal consultancy, handling matters that involve the application of civil law, corporate law, and international trade law. She has significant experience in companies' establishment, local and cross-border corporate matters, mergers and acquisitions, securities transactions, Kuwait Stock Exchange, intellectual property, and general consultancy. Prior to joining Al Markaz, she worked in both the public and private sector in Argentina.

**Languages:**

English, Spanish and Italian

**Professional Association and Memberships:**

Argentinean Bar Association

**Education:**

Professional Attorney at Law degree, with an academic minor in Political and Social Studies from the National Law and Social Science University of Tucuman, Argentina.



**Ahmed El Salakawy**  
**Associate**  
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Mr. El Salakawy joined Al Markaz in May 2008 and is an associate in the Corporate Advisory department. Mr. El Salakawy emphasizes his practice in civil, corporate and commercial legal consultancy, handling matters that involve the application of civil law, international trade law, corporate law, administrative law, real estate, construction law and labor law. He has developed significant experience in drafting and negotiating Memoranda of Understanding, B.O.T contracts, company establishment in Kuwait, leasing and employments contracts.

**Languages:**

Arabic and English

**Education:**

Business Management, Associate Degree Program, Scranton, PA, U.S.A

Alexandria University (LL.B- English Section) (2007)



**Nadya Saleh**  
**Associate**  
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Ms. Saleh joined Al Markaz in November 2012 and is an associate in the firm's Corporate Advisory department. Ms. Saleh emphasizes her practice in civil, corporate and commercial legal consultancy and handles matters in connection with company law, corporate and project finance, commercial and financial law, trade law, employment law, capital markets law and intellectual property law. She has significant experience in corporate and debt restructuring, local and cross-border corporate matters, securitization, mergers and acquisitions, securities transactions, intellectual property and general consultancy.

**Languages:**

Arabic and English

**Education:**

De Montfort University – Leicester, UK (LLB Hons)  
LLM International Corporate Finance - University of Reading



**Abdel Hameed Galal**  
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Mr. Galal is an associate in the firm's Corporate Advisory department. He emphasizes his practice in civil, corporate and commercial legal consultancy, and advises on matters of civil law, international trade law, corporate law, and labor law. Mr. Galal has developed his practice in debt restructuring, banknote trade agreements, leasing and employment contracts. Prior to joining Al Markaz in May 2013, Mr. Galal practiced law for 2 years in Egypt with a German law firm.

**Languages:**

Arabic and English

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Arab Academy for Science Technology and Maritime Transport (LL.M in International Legal Commercial Transaction and Logistics – English Program) (2014)  
Alexandria University (LL.B- English Section) (2008)



**Mohamed Magdy Emar**  
**Associate**  
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**Tel: +965 22 46 4640**

Mr. Emar joined Al Markaz in November 2014 and is an associate in the firm's Corporate Advisory department. He emphasizes his practice in corporate and commercial consultancy, and assists on matters of corporate law, trade law, civil law, and labor law.

Mr. Emar has significant experience in debt restructuring, company incorporation and commercial procedures, dissolution and liquidation , mergers and acquisitions , Islamic finance, and agency law. In addition, he advises on matters in connection with BOT contracts, as well as property law and employment agreements.

Prior to joining Al Markaz, Mr. Emar practiced law for 2 years in Kuwait in a reputable law firm in Kuwait.

**Languages:**

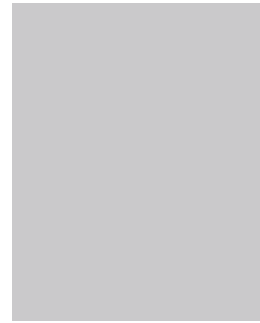
English and Arabic

**Professional Association and Memberships:**

Egyptian Bar Association

**Education:**

Zagazig University (LL.B) (2012)



**Hessa Al Furaih**  
**Attorney**  
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**Tel: +965 22 46 4640**

Ms. Al Furaih is an attorney in the firm's Corporate Advisory department . She joined Al Markaz in November 2007 . She emphasizes her practice in civil, corporate and commercial legal consultancy, handling matters that involve the application of civil law, corporate law, Islamic finance, capital markets law and international trade law. She has significant experience and unrivaled legal research skills in providing solutions to issues of the overlapping jurisdictions of the Central Bank's authorities in contrast with the new Capital Markets Authority, Shariah consulting agreements, confidentiality agreements and appointment of Shariah board members agreements. Prior joining Al Markaz , Ms. Al Furaih was working in a reputable law firm in Kuwait.

**Languages:**

Arabic and English

**Professional Association and Memberships :**

Kuwait Bar Association

Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI): Certified Sharia Advisor and Auditor (CSAA), 2012.

Committee for Reviewing Civil Legislations, Kuwait Bar Association: member, 2014.

**Education :**

Kuwait University (LL.B) (2003)

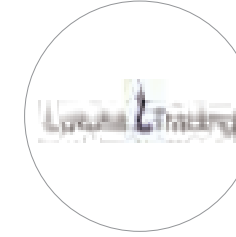
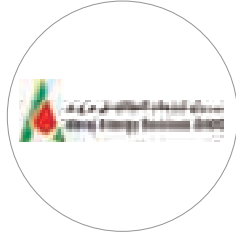


# Our Clients

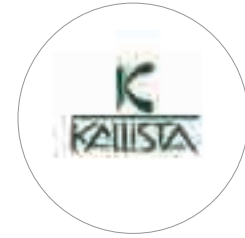
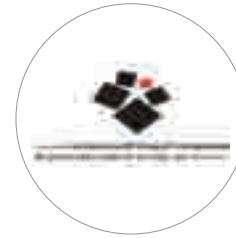
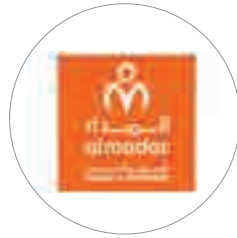


We believe that our success lies in building a sound relationship with our clients. This demonstrates a true example of reliability and trust. Partnering with our clients allows us to guide them locally and internationally, in the pursuit of their diverse business goals. At Al Markaz, we aim to exceed all expectations through quality, speed and convenience. Whether our clients seek to expand their business or make the most of its current commercial activity, or wish to pursue entrepreneurial opportunities in foreign jurisdictions, we work to realize our clients' business objectives.

It is our privilege to count, amongst our growing and diverse client base, numerous leading local and international corporations. Since our inception, we have invested in building the confidence and trust of our clients and today we are proud to be a leading law firm partnering with organizations such as:









# Our Global Reach

Understanding business needs and the great demand for cross-border global and regional expertise as well as the significance of knowing the ins and outs of the local market has always been a key strategic aspect of the way Al Markaz Law Firm does business. With this being the cornerstone of its practice, Al Markaz Law firm has joined the GERMELA network in 2012.

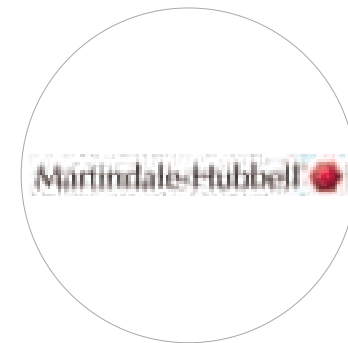
GERMELA is a network with the key objective of providing professional business, financial and legal assistance to businesses across borders, with over 26 law firms in 17 countries including the UAE, KSA, Oman, Bahrain, Qatar, Jordan, Turkey and more. What makes the GERMELA network unique is its main focus on handpicking local expertise in each respective market, to build a strong sound network of well-established and influential law firms with deep market intelligence. Hence, through this carefully selected network and the strong relationship Al Markaz Law Firm has with to all member law firms, high degree of collaboration across borders and fully-fledged local and international legal solutions to clients is granted.

## Our Partners:



# Global Recognition

Al Markaz Law Firm's hard work and achievements are highly acknowledged and recognized by some of the key legal entities and research institutions in the global legal industry. These achievements are an endorsement to the high quality of service we provide to our clients, and a testament to our excellence, talent and commitment of our team, and we believe these have been made possible by the trust our clients put in our work. We regard these awards and recognitions as motivation to continue to strive to exceed our clients expectations, and continue to be at the forefront of the legal sector.



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